

Management, Small Business/Entrepreneurship

Programs within the Department of Management, International Business & Trade and Entrepreneurship develop future leaders who are skilled in the art of managing in a global business environment.

Management Required Courses (including option for Small Business/ Entrepreneurship). A minimum 120 credit hours are required for the degree. Other administrative requirements will be needed; see the University Catalog for detailed requirements.

General Education*

English I	ENC 1101
English II	ENC 1102 (Pre: ENC 1101)
Humanities	6 credits (Transfer students may not take WOH2012 at FAU as a humanity)
Natural Science	6 credits (Some examples listed in "Core Curriculum" link below)
Social Science	6 credits (met with micro and macroeconomics)

*Students admitted to FAU as Freshman (0-29 credits) are under the [Core Curriculum](#), which requires an additional course in humanities, an additional course in social science, and a natural science lab.

Pre-Professional business Courses (Minimum grade of "C")

Accounting I (Financial)	ACG 2021 (Pre: 30 credits)
Accounting II (Managerial)	ACG 2071 (Pre: ACG 2021 with grade of "C" or better)
Macroeconomics	ECO 2013 (Pre: 30 credits)
Microeconomics	ECO 2023 (Pre: 30 credits)
Methods of Calculus	MAC 2233 (Pre: College algebra or see math dept.)
Introductory Statistics	STA 2023 (Pre: Liberal Arts Math 1 or see Math Dept.)
Information Systems Fundamentals	ISM 2000 (Pre: 30 credits)

NOTE: A Math Placement Exam is available and may be required for some students. Details are available at this website: <http://www.fau.edu/mathplacement/>

Business Core (Pre: 60 credits, except for ENC 3213) (Minimum grade of "C")

Business Law I	BUL 4421
Management Information Systems	ISM 3011 (Pre: ISM 2000)
Writing for Management	ENC 3213 (Pre: ENC 1101 & 1102)
Quantitative Methods in Admin	QMB 3600 (Pre: MAC 2233 & STA 2023)
Mgmt & Organizational Behavior	MAN 3025
Marketing Management	MAR 3023 (Pre: ECO 2013 & 2023)
Financial Management	FIN 3403 (Pre: ACG 2021 & 2071)
Money & Banking	ECO 4223 (Pre: ECO 2013 & 2023)
or Managerial Economics	or ECP 3703 (Pre: STA 2023; & either ECO 2013 & 2023, or ECO 3003)
3 credits of Int'l. Perspective Course	met by required major course
Operations Management	MAN 3506 (Pre: MAN 3025 & QMB 3600)
Global Strategy and Policy	MAN 4720 (Pre: 90 credits & see catalog)

Business Electives

The Management major requires a minimum of 51 credits of upper-division (#3000 +) college of business courses (excluding ENC3213). Most Management majors will need 9 additional credits of upper-division business courses beyond the Business Core and the Management Major Courses to fulfill this requirement.

Management Major Required Courses - select one Option: (min grade of "C" for all options)

General Management Option (Pre: 60 credits)

Personnel Administration MAN 4301 (Pre: MAN 3025)
International Business MAN 3600
Advanced Managerial Finance FIN 4424 (Pre: FIN 3403)
Marketing Strategy MAR 4803 (Pre: 90 credits and MAR 3023)

Plus one of the following courses:

 Introduction to Small Business/ Entrepreneurship MAN 4802
 Cross-Cultural Human Relations & Negotiations MAN 3611 (Pre: See catalog)
 Operations Management Applications MAN 4504 (Pre: MAN 3506)

-OR-

Small Business/ Entrepreneurship Option (Pre: 60 credits)

Introduction to Small Business/Entrepreneurship MAN 4802
Seminar in Small Business/Entrepreneurship MAN 4804 (Pre: MAN 4802 or Permission of Prof.)
International Business MAN 3600
Advanced Managerial Finance FIN 4424 (Pre: FIN 3403)
Retail Management MAR 4231 (Pre: MAR 3023)

Human Resources Option (Pre: 60 credits)

(discontinued as of Fall 2005 - Posted only for students who are finishing this option)

Personnel Administration MAN 4301 (Pre: MAN 3025)
Labor Relations MAN 4401 (Pre: MAN 3025)
Human Resources Development MAN 4350 (Pre: MAN 3025 & MAN 4301)
International Business MAN 3600
Managing Organiz. Rewards & Compensation MAN 4310 (Pre: MAN 3025 & MAN 4301)