

ARES TENTH ANNUAL

“CRITICAL ISSUES” SEMINAR

DRIVERS OF REAL ESTATE EDUCATION AND RESEARCH:
THE GLOBAL ECONOMY AND CAPITAL FLOWS, REAL
ESTATE MARKET CYCLES, DEMOGRAPHIC IMPACTS,
FORECASTING FUTURE PROPERTY PERFORMANCE,
TECHNOLOGY DISRUPTION, FUTURE EDUCATION MODELS



WEDNESDAY, APRIL 11, 2018

1:00 P.M. – 5:30 P.M.

HYATT REGENCY COCONUT POINT RESORT
AND SPA, BONITA SPRINGS, FLORIDA

ARES TENTH ANNUAL

“CRITICAL ISSUES” SEMINAR

DRIVERS OF REAL ESTATE EDUCATION AND RESEARCH:

THE GLOBAL ECONOMY AND CAPITAL FLOWS, REAL ESTATE MARKET CYCLES, DEMOGRAPHIC IMPACTS, FORECASTING FUTURE PROPERTY PERFORMANCE, TECHNOLOGY DISRUPTION, FUTURE EDUCATION MODELS

Wednesday, April 11, 2018, 1:00 p.m. – 5:30 p.m.

**1:00 – 1:10 pm – Welcome/Introductions –
Neil Shah, RICS and Steve Pyhrr, Ph.D., SynerMark Properties**

1:10 – 1:55 pm – The National/Global Outlook and Capital Flows

Robert White, CRE, FRICS; and Steve Williams, FRICS, MAI; both with Real Capital Analytics

1:55 – 2:35 pm – Real Estate Market Cycles By Property Type and Geographic Markets

Glenn Mueller, Ph.D., University of Denver and Black Creek Group

2:35 – 3:20 pm – Demographic Impacts and Forecasting Future Property Performance

Andrew Florance, CEO; Jay Spivey, Senior Director; and John Affleck, International Economist; all with CoStar Group

3:20 – 3:30 pm – Break

3:30 – 4:15 pm – Technology Disruption

Joseph G. Nahas, Jr., CRE, FRICS, Senior Vice President, Equus Capital Partners

4:15 – 5:00 pm – Educating Current & Future Real Estate Professionals

Stephen Roulac, Ph.D., CEO, Roulac Global; and Doug Sawyer, CCIM, CIPs, President, Sawyer Properties

5:00 – 5:30 pm – SUMMARY, CONCLUSIONS, AND INSIGHTS

Larry E. Wofford, Ph.D., FRICS, University of Tulsa