

## **Paul Hart**

Florida Atlantic University  
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Boca Raton, Florida 33431  
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### **Education**

1987 Ph.D., Annenberg School of Communication, University of Southern California  
1982 M.A., Annenberg School of Communication, University of Pennsylvania  
1977 M.Div., St. Francis School of Pastoral Ministry (Milwaukee, WI)  
1973 B.A., Philosophy and Psychology, St. Joseph's College (Rensselaer, IN)

### **Positions**

2017-Present – Associate Dean, College of Business, Florida Atlantic University, Boca Raton, FL.

2015-2017 – Associate Provost for Planning and Finance, Florida Atlantic University, Boca Raton, FL.

2007-2015 – Associate Dean, College of Business, Florida Atlantic University, Boca Raton, FL.  
Acting Dean (August 2010-January 2011).

2006-present – Professor, Information Technology and Operations Management Department  
at Florida Atlantic University, Boca Raton, FL.

1999-2007 and 2009 (July)- 2010 (August) --Department Chair, Information Technology and Operations  
Management Department at Florida Atlantic University, Boca Raton, FL.

2000-2004 -- Assistant Director of the InternetCoast Institute at Florida Atlantic University,  
Boca Raton, FL.

1995-2006 -- Associate Professor, Information Technology and Operations Management Department,  
Florida Atlantic University, Boca Raton, FL.

1998 (January-June) -- Visiting Lecturer, Department of Information Systems, University of Melbourne,  
Melbourne, Australia.

1990-1995 -- Assistant Professor, Decision and Information Systems Department, Florida Atlantic  
University, Boca Raton, FL.

1987-1990 -- Research Associate, Computer Science Department, University of Southern California,  
Los Angeles and Santa Clara, CA.

1987-1988 -- Lecturer, Communications Department, Loyola Marymount University, Los Angeles, CA.

1987-1988 -- Consultant, Telecommunications Research Group, Los Angeles, CA.

1977-1990 – Catholic priest and member of the Capuchin Franciscan Province of St. Joseph based in Detroit, MI. Faculty member of the Capuchin Seminary in Huntington, IN (1977-1979); Regional Coordinator for The National Catholic Coalition for Responsible Investment, Region 8 (Michigan and Indiana) (1977-1979); Parish ministry in various parishes in Los Angeles and San Jose, CA, (1985-1990).

## Referred Journal Publications

Dinev, T., Xu, H., Smith, J.H., & Hart, P. (2013). Information privacy and correlates: An empirical attempt to Bridge and Distinguish Privacy-Related Concepts. *European Journal of Information Systems*, 22(3), 295-316.

Dinev, T., Albano, V., Xu, H., D'Atri, A., Hart, P. (2012). Individual's attitudes toward electronic health records – A privacy calculus perspective. *Annals of Information Systems*.

Hu, Q., Dinev, T., Hart, P., & Cooke, D. (2012). Top management championship, organizational culture and individual behavior towards information security. *Decision Sciences*, 43(4), 615-659.

Xu, H., Dinev, T., Smith, H.J., & Hart, P. (2011). Information privacy concerns: Linking individual perceptions with institutional privacy assurances. *Journal of the Association for Information Systems*, 12(12), 798-824.

Dinev, T., Hart, P., & Mullen, M.R. (2008). Internet privacy concerns and beliefs about government surveillance – An empirical investigation. *Journal of Strategic Information Systems*, 17(3), 214-233.

Goo, J., Huang, D. & Hart, P. (2008). A path to successful IT outsourcing: Interaction between service-level agreements and commitment. *Decision Sciences*, 39(3), 469-506.

Hu, Q., Hart, P., & Cooke, D. (2007). The role of external and internal influences on information systems security – a neo-institutional perspective. *Journal of Strategic Information Systems*, 16, 153-172.

Dinev, T & Hart, P. (2007). Privacy concerns and levels of information exchange: An empirical investigation of intended e-services use. *E-Services Journal*, 4(3), 25-59.

Dinev, T., Bellotto, M., Hart, P., Russo, V., Serra, I., & Christian, C. (2006). Privacy calculus model in e-commerce – a study of Italy and the United States. *European Journal of Information Systems*, 15, 389-402.

Dinev, T., Bellotto, M., Hart, P., Russo, V., Serra, I., Colautti, C. (2006). Internet users' privacy concerns and beliefs about government surveillance: An exploratory study of differences between Italy and the United States. *Journal of Global Information Management*, 14(4), 57-93.

- Dinev, T. & Hart, P. (2006) An extended privacy calculus model for e-commerce. *Information Systems Research*, 17(1), 61-80.
- Dinev, T. & Hart, P. (2006) Internet privacy concerns and social awareness as determinants of intention to transact. *International Journal of E-Commerce*, 10(2), 7-29.
- Dinev, T. & Hart, P. (2004). Internet privacy concerns and their antecedents – measurement validity and a regression model. *Behaviour and Information Technology*, 23, 413-422.
- Quan, J., Hu, Q., & Hart, P. (2004). Information technology investments and firms' performance – A duopoly perspective. *Journal of Management Information Systems*, 20, 121-158.
- Bagchi, K., Hart, P., & Peterson, M. (2004). IT product adoption and the influence of national culture. *Journal of Global Information Technology Management*, 7, 29-46.
- Winter, S., Saunders, C., & Hart, P. (2003). Electronic window dressing: Impression management with websites. *European Journal of Information Systems*, 12, 309-322.
- Hart, P. & Saunders, C. (1998). Emerging electronic partnerships: Antecedents and dimensions of EDI use from the supplier's perspective. *Journal of Management Information Systems*, 14(4), 87-111.
- Hart, P. & Saunders, C. (1997). Power and trust: Critical factors in the adoption and use of electronic data interchange. *Organization Science*, 8, 23-42.
- Hart, P., Svenning, L., & Ruchinskas, J. (1995). From face-to-face to video teleconferencing – Potential shifts in the meeting genre. *Management Communications Quarterly*, 8, 395-423.
- Rice, R.E., Hart, P., Torobin, J., Shook, D., Tyler, J., Svenning, L., & Ruchinskas, J. (1992). Task analyzability, use of new media, and effectiveness: A multi-site exploration of media richness. *Organization Science*, 3, 475-500.
- Hart, P. & Estrin, D. (1991). Computer integration, shifts in Interdependence, and inter-organization networks: The case of the semiconductor industry. *ACM Transactions on Information Systems*, 9, 370-398.
- Hart, P. & Rice, R.E. (1991). Using information from external databases: Contextual relationships of use, access method, task, database type, organizational differences and outcomes. *Information Processing and Management*, 27, 461-479.
- Rice, R.E., Borgman, C.L., Bednarski, D., & Hart, P. (1989). Validity and reliability in journal-to-journal citation data. *Scientometrics*, 15, 257-282.
- Hart, P. & Rice, R.E. (1988). Inter-industry relations in electronic news services. *Journal of the American Society for Information Science*, 39, 252-261.

## Refereed Papers Presented at Conferences (Published and Unpublished)

Dinev, T., Albano, V. D'Atri, A., Xu, H., & Hart, P. (2010). Individual's attitudes toward health records – A privacy calculus perspective. *Proceedings of the 70<sup>th</sup> Annual Meeting of the Academy of Management*, Montreal, Canada.

Qing, H., Dinev, T., Hart, P., & Cooke, D. (2008). Top management championship and individual behavior toward information security: An integrative model. *Proceedings of the European Conference on Information Systems*, Galway, Ireland.

Xu, H., Dinev, T., Smith, J. & Hart, P. (2008). Examining the formation of individual's privacy concerns: Toward an integrative view. *Proceedings of the International Conference on Information Systems*, Paris, France.

Hu, Q., Hart, P. & Cooke, D. (2006). The role of external influences on organizational information security practices: An institutional perspective. *Proceedings of the 39<sup>th</sup> Hawaii International Conference on Systems Science*, Honolulu, HI.

Dinev, T., Bellotto, M., Hart, P., Coallutii, C., Busso, V., Serr, I. (2005, June). Internet users' privacy concerns and attitudes towards government surveillance -- An exploratory study of cross-cultural differences between Italy and the United States. *18<sup>th</sup> Bled e-Commerce Conference*, Bled, Slovenia. [Outstanding Paper Award.]

Dinev, T. & Hart, P. (2005). Privacy trade-off factors in e-commerce – A study of Italy and the United States. *Best Paper Conference Proceedings of the Sixty-Fifth Annual Meeting of the Academy of Management*, Honolulu, HI, 65. [Nominated by the Division of Organizational Communication and Information Systems for the Academy's Carolyn Dexter Best International Paper Award.]

Dinev, T. & Hart, P. (2004, June). Internet privacy, social awareness, and internet technical literacy – An exploratory investigation. *17<sup>th</sup> Bled e-Commerce Conference*, Bled Slovenia.

Liang, H., Xue, Y., & Hart, P. (2004). Development and validation of decisional balance for online shopping. *Decision Sciences Institute Annual Meeting Proceedings*, Boston, MA, 5801-5806.

Huang, C.D., Hart, P., & Wiley, M. (2004). Factors characterizing IT use in SMEs: An exploratory study. *Proceedings of the 15<sup>th</sup> Information Resources Management Association International Conference*, New Orleans, LA, 1229-1230.

Dinev, T. & Hart, P. (2003). Privacy concerns and internet use – A model of trade off factors. *Best Paper Conference Proceedings of the Sixty-Third Annual Meeting of the Academy of Management*, Seattle, WA, 63. (Best Paper Award of the Organizational Communication and Information Systems Division.)

Dinev, T. & Cerveney, R., Hart, P., & Peterson, M. (2003). The influence of national culture in information technology production adoption. *Americas Conference on Information Systems Proceedings*, Tampa, FL, 957-965.

Dinev, T. & Hart, P. (2002, August). Measuring antecedents and trade-offs to Internet privacy. *Annual Meeting of the Academy of Management*, Denver, CO.

Bagchi, K., Hart, P., & Cerveney, R. (2002). An empirical testing of the theory of planned behavior in explaining IT adoption. *Decision Sciences Institute Annual Meeting Proceedings*, San Diego, CA, 1174-1179.

Bagchi, K., Hart, P., & Cerveney, B. (2002). Information technology diffusion in Latin America: Some empirical results. *Americas Conference on Information Systems Proceedings*, Dallas, TX, 1519-1523.

Winter, S., Saunders, C., & Hart, P. (1998, August). Electronic window dressing: Impression management on the Internet. *Annual Meeting of the Academy of Management*, San Diego, CA.

Hart, P. (1999). Understanding co-location requirements and refining expectations about computer network use: A field study of engineering design environments. *Proceedings of the International Conference on Information Systems*, Charlotte, NC, 20, 484-488.

Winter, S.J., Saunders, C., & Hart, P. (1997). Electronic window dressing: Impression management on the Internet. *Proceedings of the International Conference on Information Systems*, Atlanta, GA, 18, 479-480.

Hart, P. & Saunders, C. (1995). Using inter-organizational computer networks: Tendencies toward isomorphism. *Proceedings of the Information Systems Group -- The Association of Management Annual International Conference*, Vancouver, British Columbia, 13, 219-229.

Saunders, C. & Hart, P. (1993, May). Electronic data interchange across organizational boundaries: Building a theory of motivation and implementation. *Annual Conference of the Administrative Sciences Association of Canada*, Lake Louise, Alberta, Canada.

Hart, P. & Saunders, C. (1993). Themes of power and trust in EDI relationships. *Proceedings of the International Conference on Information Systems*, Orlando, FL, 14.

Hart, P. & Saunders, C. (1991, August). Elaborations on electronic data interchanges: Antecedents and consequences. *Annual Meeting of the Academy of Management Annual Meeting*, Miami, FL.

Hart, P. & Estrin, D. (1990, March). Inter-organization networks in support of application specific integrated circuits: An empirical study. *International Telecommunication Society Conference*, Venice, Italy.

Hart, P. & Estrin, D. (1990). Computer integration: A co-requirement for effective inter-organization computer network implementation. *Proceedings of the Conference on Computer-Supported Cooperative Work*, Los Angeles, CA, 131-142.

Hart, P. & Estrin, D. (1990). Inter-organization computer networks: Indications of shifts in interdependence. *SIGOIS Bulletin 11, ACM Conference on Information Systems*, Cambridge, MA, 79-88.

Rice, R.E., Hart, P., Torobin, J., Shook, D., & Tyler, J. (1989, May). Task analyzability, media use, and performance: A multi-site test of information richness theory. *Annual Conference of the International Communication Association*, San Francisco, CA.

Hart, P. & Rice, R.E., (1988, May). Online organizational information: Relationships of use, task characteristics, access method and performance. *Annual Conference of the International Communication Association*, New Orleans, LA.

Hart, P. & Rice, R. (1987). Online organizational information: Tasks, usage and evaluation. *Proceedings of the American Society for Information Science 24*, 99-105.

Hart, P. & Rice, R.E. (1987, May). Online organizational information: Relationships of organizational roles and tasks with usage and evaluations of external databases. *Annual Conference of the International Communication Association*, Montreal, Quebec.  
[Top Paper Award of the Human Communication Technology Group.]

Hart, P. & Rice, R.E. (1987, August). Task characteristics, evaluation of database information, and information overload. *Annual Meeting of the Academy of Management*, New Orleans, LA.

Hart, P. & Rice, R.E. (1985, May). Videotext and the information industry: Resource dependency, binding ties and network relations. *Annual Conference of the International Communication Association*, Honolulu, HI.

Hart, P. & Rice, R.E. (1985) The development of the electronic publishing industry in the United States. *Proceedings of the Sixth National Online Meeting*. New York, NY.

## **Symposium Presentations**

Hart, P. (2004, August). The importance of abstraction and framing for theory production and consumption. In M. Avital & M. Germonprez (Chairs), The actionability of information systems theory. *Symposium conducted at the Annual Meeting of the Academy of Management Annual Meeting*, Washington, D.C.

Hart, P. (1996, August). Using the meeting genre as a tool for understanding changes in communication patterns related to the adoption of video conferencing. In J. Yates & W.J. Orlikowski (Chairs), Genre as an analytic lens for studying communication and media in organizations. *Symposium conducted at the Annual Meeting of the Academy of Management*, Cincinnati, OH.

Hart, P. & Saunders, C. (1995, February). The increasing importance of trust between members of a virtual R&D organization. *Unity in Diversity -- Annual Meeting and Science Innovation Exposition of the American Association for the Advancement of Science*, Atlanta, GA, 161, S-39, 43.

## Non-Refereed Publications, Presentations, and Papers

Hart, P. & Saunders, C. (1996). Identifying barriers and finding solutions to implementing inter-organizational computer networks -- Tendencies toward isomorphic change. *Final Report for the National Science Foundation. Also presented to the Center for Innovation Management Studies, an NSF Industry/University Cooperative Research Center, Corporate Sponsors Meeting (June 3-4).*

Hart, P. & Saunders, C. (1992, September). Electronic data exchange across organizational boundaries: Building a theory of motivation and successful implementation. *Twentieth Annual Telecommunications Policy Research Conference, Solomons, MD.*

Svenning, L., Ruchinskas, J., Hart, P. (1993). Meetings and media use: A study of regular videoconferencing users. *ITCA Teleconferencing Yearbook, Washington, D.C., ITCA Research Committee.*

Estrin, D. & Hart, P. (1989, August). Inter-organization computer networks in the design and manufacturing of semiconductors: *Final report of a two year study. TR89-13, Computer Science Department, University of Southern California, Los Angeles, CA.*

## Research Grants

Federal Earmark, DISA, "Secure Communication Networks". Principal Investigator for the College of Business, \$92,000 (2004-2005) and \$92,000 (2005-2006), "Organizational Factors Affecting the Use of Security Technology".

National Science Foundation, Principal Investigator, \$38,000. "Computer Network Use and Collaborative Design in Different Engineering Disciplines" (1997-1999).

National Science Foundation, Principal Investigator, \$50,000. "Identifying Barriers and Finding Solutions to Implementing Computer Networks Between Customer and Vendor Firms" (1993-1995).

Florida Atlantic University, \$5,000. "EDI and the Cascade Effect" (1991-1993).

## Doctoral Dissertation Committees

Neil Morton	(2009) Committee Chair. College of Business, Florida Atlantic U.
Janice Warner	(2009) Committee Member. College of Business, Florida Atlantic U.
Nathan Heinze	(2007) Committee Member. College of Business, Florida Atlantic U.
Kallol Bagchi	(2001) Committee Member. College of Business, Florida Atlantic U.
Manoel Oliveira	(1998) Committee Member. College of Business, Florida International U.
Martin Santana	(1997) Committee Member. College of Business, Florida International U.
James Anderson	(1997) Committee Member. College of Engineering, Florida Atlantic U.
Solomon Anthony	(1997) Committee Member. College of Business, Florida International U.
Guy Pare	(1995) Committee Member. College of Business, Florida International U.
Line Dube	(1995) Committee Member. College of Business, Florida International U.
Leo Vijayarathy	(1994) Committee Member. College of Business, Florida International U.

Kwok Choi (1993) Committee Member. College of Engineering, Florida Atlantic U.  
Randi Sims (1993) Committee Member. College of Business, Florida Atlantic U.

## Awards

Annual Innovative Teaching Award  
Southern Business Administration Association, 1995

Teaching Incentive Program  
Florida State University System, 1995

Nominated for Researcher Award at the Level of Assistant Professor for the College of Business  
Florida Atlantic University, 1994.

## Honors

Phi Kappa Phi  
Beta Gamma Sigma

## Service to the University

University Search Committee for Associate Provost, Chair (2022)  
College of Arts and Letter's Program Review Committee for Public Administration (2021-2022)  
College of Arts and Letter's Program Review Committee for Sociology (2019-2020)  
University Research Deans Committee (2017-2019)  
College of Engineering's Program Review Committee for Ocean & Mechanical Engineering (2017-2018)  
University Clinical Practice Organization, Board of Directors, Member (2016-2017)  
University Residency Appeals Committee, Member (2016-2017)  
University Space Committee, Member (2016-2017)  
University Textbook Affordability Committee, Chair (2016-2017)  
University Community Engagement Committee, Member (2015-2017)  
College of Education's Program Review Committee for Educational Leadership (2015-2016)  
University Financial Conflict of Interest Committee, Chair (2014-2022)  
University Intellectual Foundations Assessment Committee, Member (2013-2015)  
University Ad Hoc Committee on General Studies Major (2014)  
Office of Information Technology Search Committee for IE&A Assistant Provost, Chair (2013-2014)  
University Provost Committee for College of Arts and Letters Dean, Chair (2013)  
University Committee on Strategic Contemporary Issues, Member (2013)  
College of Engineering Search Committee for CEE&CS Department Chair, Member (2013)  
College of Arts and Letter's Program Review Committee, Chair (2012-2013)  
University Graduate College, Academic Advisory Council, Member (2010-2014)  
University Academic Affairs Leadership Team, Member (2010-2013)  
University Ad Hoc Committee on Non-Tenure Track Faculty Promotion (2011-2012)  
University Research Council, Member (2009-2015)  
University Undergraduate Core Curriculum Committee, Member (2005-2006)  
University Graduate Studies' Homeland Security Steering Committee, Member (2004-2005)  
Information Resource Management Academic Advisory Committee, Member (2003-2010)



Information Resource Management Telecommunications Committee, Member (1997-2002)  
University Sabbatical Committee, Member (2002)  
University Faculty Senate (2002)  
University Task Force on Common Prerequisite and Course Leveling Project, Member (1995-1996)  
University Environmental Studies Committee, Member (1995-1996)  
University Ad Hoc PBS Committee, Member (1996)

## **Service to the College**

College of Business Program Reviews, Oversight of 11 Program Reviews (2020-2021)  
Undergraduate Council, Ex-Officio Member (2007-2016 & 2019-present)  
Graduate Council, Ex Officio Member (2007-2014)  
MBA Review Committee, Managed Process (2011-2013)  
College of Business Program Reviews, Oversight of 10 Program Reviews (2013-2014)  
College Web Master Search Committee, Member (2013-2014)  
Dean Search Committee, Member (2005)  
Interim Dean Search Committee, Member (2004)  
Internet Coast Institute, Assistant Director (2000-2008)  
Best Practices in Teaching Workshops, Managed Process (1999-2004)  
College Website Committee, Chair (1999-2000)  
College eCommerce Committee, Chair (1999-2000)  
Teaching Incentive Program (TIP) Committee, Chair (2002)  
Teaching Incentive Program (TIP) Committee, Chair (1998)  
Researcher of the Year Award Committee, Member (1997)  
Dean's Industry/University Committee, Member (1996)  
Graduate Council, Member (1995-1996)

ITOM Doctoral Program Coordinator (1997-2004)  
ITOM Executive Focus Groups, Participant (2002)  
ITOM Executive Focus Groups, Coordinator (1993 & 1996)

## **Service to the Academy**

### **Academy of Management**

Academy Strategic Planning Initiative with Board of Governors (2008-2010)

### **Academy of Management, Organizational Communication and Information Systems (OCIS) Division (now titled Communication, Digital Technology, and Organization Division) Executive Committee**

OCIS Past Division Chair (2010)  
OCIS Division Chair (2009)  
OCIS Division Chair-elect (2008)  
OCIS Program Chair (2007)  
OCIS Program Chair-elect (2006)  
OCIS Division Newsletter Co-Editor (2004-2005)  
OCIS Member-at-Large (2002-2005)

## **Reviewer of Journal Submissions and Conference Papers and Agency Proposals**

Management Science  
Organization Science  
Information Systems Research  
MIS Quarterly  
Journal of Management Information Systems  
Information and Organizations  
Journal of Strategic Information Systems  
Journal of Computer-Mediated Communication  
Management Communications Quarterly  
ACM Transactions on Information Systems  
Communications of the ACM  
Information Society  
Group and Organization Management  
Studies in the Management Sciences and Systems  
Research Policy

International Conference on Information Systems  
Academy of Management  
International Communications Association

National Science Foundation

## **State University System of Florida Leadership Institute**

Speaker and Group Discussion Leader for Workshops (2022 - present)