The major in Management has two concentrations, one in Leadership and Applied Management Skills and the other in Entrepreneurship. To obtain a management major, students must complete one of the two concentrations. Since there is significant overlap in the course work and the major granted is the same (Management), double concentrations are not permitted.

**Required Courses**
A minimum 120 credit hours are required for the degree. Other administrative requirements will be needed; see the University Catalog for detailed requirements.

**Intellectual Foundation Program (IFP) Courses**
The pre-business foundation courses satisfy much of the IFP, but the following additional coursework is required. Students with an AA (Associate of Arts) degree from a regionally accredited Florida Public Institution are deemed to have met the IFP. To view the entire IFP course list, use this case sensitive URL:
http://www.fau.edu/ugstudies/IFP_curriculum_sheets.php

<table>
<thead>
<tr>
<th>Area</th>
<th>Credits</th>
<th>Requirements</th>
</tr>
</thead>
<tbody>
<tr>
<td>Natural Science</td>
<td>6</td>
<td>(one course must include a lab)</td>
</tr>
<tr>
<td>Global Citizenship</td>
<td>6</td>
<td>(a total of 6 hrs from the Global, &amp; Humanities area must)</td>
</tr>
<tr>
<td>Humanities</td>
<td>6</td>
<td>(be designated as Writing-Across-the-Curriculum (WAC))</td>
</tr>
</tbody>
</table>

**Pre-Business Foundation Courses** *(Minimum grade of "C")*
To declare the MGMT major students must have: 60 credit hours, a minimum of a 2.5 GPA in the pre-business foundation courses below, and the foreign language requirement completed. Note: A lifetime maximum of three attempts (per course, including “W”) on any of the pbus-foundation courses are allowed. Keep in mind, FAU policy states that students may not generally declare a minor, second major, or dual degree after earning 90 credit hours.

- **College Writing 1** ENC 1101
- **College Writing 2** ENC 1102 (Pre: ENC 1101)
- **Accounting I (Financial)** ACG 2021 (Pre: 30 credits)
- **Accounting II (Managerial)** ACG 2071 (Pre: ACG 2021)
- **Macroeconomics** ECO 2013 (Pre: 30 credits)
- **Microeconomics** ECO 2023 (Pre: 30 credits)
- **Methods of Calculus** MAC 2233 (Pre: “C” in MAC 1105 College Algebra or ALEKS score)
- **Introductory Statistics** STA 2023 (Pre: “C” in MAC 1105 or MGF 1106 or MAC 2233 or ALEKS score)
- **Info Systems Fundamentals** ISM 2000

**Business Core Courses** *(Pre: 60 credits. Minimum grade of "C")*
For timely graduation, students should plan courses in consultation with an academic advisor and expect to create a balance between taking business core and major courses each semester. Major courses should be prioritized as they are not all offered every term.

- **Mgmt & Organizational Behavior** MAN 3025
- **Marketing Management** MAR 3023 (Pre: ECO 2013 & ECO 2023)
- **Financial Management** FIN 3403 (Pre: ACG 2021 & ACG 2071)
- **Money & Banking** ECO 4223 (Pre: ECO 2013 & ECO 2023)
- **Managerial Economics** or ECP 3703 (Pre: ECO 2013 & ECO 2023)
- **Business Law I** BUL 4421
- **Management Information Systems** ISM 3011 (Pre: ISM 2000)
- **Communicating Business Information** GEB 3213 (Pre: 60hrs)
- **Quantitative Methods in Admin** QMB 3600 (Pre: MAC 2233 & STA 2023)
- **Operations Management** MAN 3506 (Pre: MAN 3025; & QMB 3600 with “C” or better)
- **Global Strategy and Policy** MAN 4720 (Pre: 90 credits; and MAN 3025, MAR 3023, FIN 3403, & QMB 3600. Corequisite: MAN 3506)

[Continued on next page]
**Business Electives**

The management major requires a minimum of 51 credits of upper-division (3/4000) college of business courses. Most management majors will not need any business electives beyond the Business Core and the Management Major Courses to fulfill this requirement.

**Management Major Required Courses (21 hrs)** (Pre: 60 credits. Minimum grade of "C")

1. International Business \[\text{MAN 3600}\]
2. Human Resource Management \[\text{MAN 4301} \text{ (Pre: MAN 3025)}\]

and Choose **one complete concentration** below

**Entrepreneurship concentration/ ENTS** (not an option for OBBA majors)

3. Entrepreneurship \[\text{ENT 4024}\]
4. Advanced Business Planning \[\text{ENT 4114} \text{ (Pre: ENT 4024)}\]
5. Entrepreneurial Assistance Project \[\text{ENT 4934} \text{ (Pre: ENT 4024 or permission of instructor, junior standing; not open to Economics, Health Administration or Pre-Business majors.)}\]

6. & 7. **and** Select **two** (6 hrs) of the following courses:

   - New Venture Launch \[\text{ENT 4015} \text{ (Pre: ENT 4024 & ENT 4114 with a min. "C" grade, 90 hrs and permission of instructor)}\]
   - Entrepreneurship Internship (1-4 hrs) \[\text{ENT 4940} \text{ (Pre: ENT 4024 with min. "C" grade, 90 hrs & permission of instructor. Contact BusinessIntern@fau.edu to apply)}\]
   - Leadership, Supervis. Skills, & Team Dev. \[\text{MAN 4046} \text{ (Pre: MAN 3025 & 60 hrs)}\]
   - Intellectual Property Law \[\text{BUL 4514}\]
   - Mobile Apps for Business \[\text{ISM 4053} \text{ (Pre: 60 hrs)}\]
   - Marketing & Product/Serv. Innovation \[\text{MAR 4836} \text{ (Pre: MAR 3023 & 60 hrs)}\]
   - Directed Independent Study \[\text{ENT 4905} \text{ (Pre: ENT 4024 with min. "C" & 60 hrs)}\]
   - Special Topics (topics will vary) \[\text{ENT 4930}\]

--- OR ---

**Leadership & Applied Managerial Skills conc. / LAMS** (the only option for OBBA)

3. Leadership, Supervisory Skills, & Team Dev. \[\text{MAN 4046} \text{ (Pre: MAN 3025)}\]
4. Cross-Cultural Human Relations & Negotiations \[\text{MAN 3611} \text{ (Pre: MAN 3025, or PSY, or SOC)}\]
5. Operations Management Applications \[\text{MAN 4504} \text{ (Pre: QMB 3600 and MAN 3506)}\]

6. & 7. **and** select **two** (6 hrs) of the following courses:

   - Service Operations (ITOM DEPT) \[\text{MAN 4029} \text{ (Pre: 60 hrs)}\]
   - Human Resources Development \[\text{MAN 4350} \text{ (Pre: MAN 3025, MAN 4301)}\]
   - Entrepreneurship \[\text{ENT 4024} \text{ (Pre: 60 hrs)}\]
   - Global Business Operations \[\text{MAN 4602} \text{ (Pre: MAN 3600, FIN 3403, and MAR 3023)}\]
   - Employment Law \[\text{BUL 4540}\]
   - Ethics in Business \[\text{BUL 4443}\]
   - Hum. Res. Recruitment & Selection \[\text{MAN 4320} \text{ (Pre: MAN 3025)}\]
   - Special Topics (topics will vary) \[\text{MAN 4930}\]
   - Management Internship \[\text{MAN 4940} \text{ (Pre: MAN 3025 and [ENT 4024 or MAN 3611 or MAN 4046 or permission of instructor] and three additional hours in core courses, all with min. "C" grade; Only business majors with 90 hrs or more; overall FAU GPA of 2.5 or greater; instructor approval of intended internship; courses must be applied for in the semester prior to the intended internship). Contact BusinessIntern@fau.edu to apply.}\]

Students interested in admission to FAU graduate programs may review their options at [www.business.fau.edu/masters](http://www.business.fau.edu/masters)