The major in Management has two concentrations, one in Leadership and Applied Management Skills and the other in Entrepreneurship. To obtain a management major, students must complete one of the two concentrations. Since there is significant overlap in the course work and the major granted is the same (Management), double concentrations are not permitted.

**Required Courses**
A minimum of 120 credit hours are required for the degree. Other administrative requirements will be needed (see the University Catalog and an Academic Advisor for details).

**Limitation on Repeated Courses**
No course may be repeated more than once, whether at FAU or at any other institution, without the permission of the student’s advising office. The College of Business adheres to a maximum of two attempts per course, inside or outside FAU, including withdrawals.

**Intellectual Foundation Program (IFP) Courses**
The pre-business foundation courses satisfy much of the IFP, but the following additional coursework is required. Students with an AA (Associate of Arts) degree from a regionally accredited Florida Public Institution are deemed to have met the IFP. To view the entire IFP course list, use this case sensitive URL: [http://www.fau.edu/ugstudies/IFP_curriculum_sheets.php](http://www.fau.edu/ugstudies/IFP_curriculum_sheets.php)

- **Natural Science** 6 credits (one course must include a lab)
- **Global Citizenship** 6 credits (a total of 6 hrs from the Global, & Humanities area must be designated as Writing-Across-the-Curriculum (WAC))
- **Humanities** 6 credits

**Pre-Business Foundation Courses** (Minimum grade of "C")
To declare the ACCT major students must have: 60 credit hours, a minimum of a 2.5 GPA in the pre-business foundation courses below, and the foreign language requirement completed. Note: A lifetime maximum of three attempts (per course, including "W") on any of the PBUS-foundation courses are allowed. Please note that students may not make any changes to their program objectives (majors, minors, etc.), if they are unable to adhere to FAU timely graduation policies.

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Prerequisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>College Writing 1</td>
<td>ENC 1101</td>
<td></td>
</tr>
<tr>
<td>College Writing 2</td>
<td>ENC 1102</td>
<td>(Pre: ENC 1101)</td>
</tr>
<tr>
<td>Accounting I (Financial)</td>
<td>ACG 2021</td>
<td>(Pre: 30 credits)</td>
</tr>
<tr>
<td>Accounting II (Managerial)</td>
<td>ACG 2071</td>
<td>(Pre: ACG 2021)</td>
</tr>
<tr>
<td>Macroeconomics</td>
<td>ECO 2013</td>
<td>(Pre: 30 credits)</td>
</tr>
<tr>
<td>Microeconomics</td>
<td>ECO 2023</td>
<td>(Pre: 30 credits)</td>
</tr>
<tr>
<td>Methods of Calculus</td>
<td>MAC 2233</td>
<td>(Pre: &quot;C&quot; in MAC 1105 College Algebra or ALEKS score)</td>
</tr>
<tr>
<td>Introductory Statistics</td>
<td>STA 2023</td>
<td>(Pre: &quot;C&quot; in MAC 1105 or MGF 1106 or MAC 2233 or ALEKS score)</td>
</tr>
<tr>
<td>Info Systems Fundamentals</td>
<td>ISM 2000</td>
<td></td>
</tr>
</tbody>
</table>

**Business Core Courses** (Pre: 60 credits. Minimum grade of "C")
For timely graduation, students should plan courses in consultation with an academic advisor and expect to create a balance between taking business core and major courses each semester. Major courses should be prioritized as they are not all offered every term.

<table>
<thead>
<tr>
<th>Course</th>
<th>Credits</th>
<th>Prerequisites</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mgmt &amp; Organizational Behavior</td>
<td>MAN 3025</td>
<td></td>
</tr>
<tr>
<td>Marketing Management</td>
<td>MAR 3023</td>
<td>(Pre: ECO 2013 &amp; ECO 2023)</td>
</tr>
<tr>
<td>Financial Management</td>
<td>FIN 3403</td>
<td>(Pre: ACG 2021 &amp; ACG 2071)</td>
</tr>
<tr>
<td>Money and Banking</td>
<td>ECO 4223</td>
<td>(Pre: ECO 2013 &amp; ECO 2023)</td>
</tr>
<tr>
<td>or Managerial Economics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Business Law 1</td>
<td>BUL 4421</td>
<td></td>
</tr>
<tr>
<td>or ECP 3703 (Pre: ECO 2013 &amp; ECO 2023)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

[Continued on next page]
Business Core Courses CONT’D (Pre: 60 credits. Minimum grade of “C”)

Management Information Systems      ISM 3011 (Pre: ISM 2000)
Introduction to Business Communication GEB 3213 (Pre: 60 hrs)
Quantitative Methods in Admin          QMB 3600 (Pre: MAC 2233 & STA 2023)
Operations Management                  MAN 3506 (Pre: MAN 3025 & QMB 3600 with “C” or better)
Global Strategy and Policy             MAN 4720 (Pre: 90 credits; and MAN 3025, MAR 3023,
                                         FIN 3403, & QMB 3600; and with, or after, MAN 3506)

Business Electives
The management major requires a minimum of 51 credits of upper-division (3/4000) college of business
courses. Most management majors will not need any business electives beyond the Business Core and the
Management Major Courses to fulfill this requirement.

Management Major Required Courses (21 hrs) (Pre: 60 credits. Minimum grade of “C”)
1. International Business          MAN 3600
2. Human Resource Management      MAN 4301 (Pre: MAN 3025)

   and Choose one complete concentration below

Entrepreneurship concentration / ENTS (not an option for OBBA majors)
3. Entrepreneurship                ENT 4024
4. Advanced Business Planning      ENT 4114 (Pre: ENT 4024)
5. Entrepreneurial Assistance Project ENT 4934 (Pre: ENT 4024 or permission of instructor, junior standing;
                                              not open to Economics, Health Administration or Pre-Business majors.)

6. & 7. and Select two (6 hrs) of the following courses:
   New Venture Launch                ENT 4015 (Pre: ENT 4024 & ENT 4114 with a min. “C” grade, 90 hrs
                                      and permission of instructor)
   Entrepreneurship Internship (1-4 hrs) ENT 4940 (Pre: ENT 4024 with min. “C” grade, 90 hrs & permission
                                          of instructor. Contact BusinessIntern@fau.edu to apply)
   Leadership, Supervis. Skills, & Team Dev. MAN 4046 (Pre: MAN 3025 & 60 hrs)
   Intellectual Property Law         BUL 4514
   Mobile Apps for Business          ISM 4053 (Pre: 60 hrs)
   Marketing & Product/Serv. Innovation MAR 4836 (Pre: MAR 3023 & 60 hrs)
   Directed Independent Study        ENT 4905 (Pre: ENT 4024 with min. “C” & 60 hrs)
   Special Topics (topics will vary)  ENT 4935

   - - - - - - - - - - - - OR - - - - - - - - - - - -

Leadership & Applied Managerial Skills concentration / LAMS (the only option for OBBA)
3. Leadership, Supervisory Skills, & Team Dev. MAN 4046 (Pre: MAN 3025)
4. Cross-Cultural Human Relations & Negotiations MAN 3611 (Pre: MAN 3025, or PSY, or SOC)
5. Operations Management Applications MAN 4504 (Pre: QMB 3600 and MAN 3506)

6. & 7. and select two (6 hrs) of the following courses:
   Service Operations (ITOM DEPT)      MAN 4029 (Pre: 60 hrs)
   Human Resources Development         MAN 4350 (Pre: MAN 3025, MAN 4301)
   Entrepreneurship                    ENT 4024 (Pre: 60 hrs)
   Global Business Operations          MAN 4602 (Pre: MAN 3600, FIN 3403, and MAR 3023)
   Employment Law                      BUL 4540
   Ethics in Business                  BUL 4443
   Hum. Res. Recruitment & Selection   MAN 4320 (Pre: MAN 3025)
   Special Topics (topics will vary)   MAN 4930
   Management Internship               MAN 4940 (Pre: MAN 3025 and [ENT 4024 or MAN 3611 or MAN 4046
                                      or permission of instructor] and three additional hours in core courses,
                                      all with min. “C” grade; Only business majors with 90 hrs or more;
                                      overall FAU GPA of 2.5 or greater; instructor approval of intended
                                      internship; courses must be applied for in the semester prior to the
                                      intended internship). Contact BusinessIntern@fau.edu to apply.

Students interested in FAU Graduate programs may review their options at https://business.fau.edu/masters

Updated 8/23/18